

Program Details

The WorldSpec Reseller Program allows you take online NDT training to your new and existing customers in such a way that you gain valuable product and service revenue to strengthen your business.

Meanwhile, your customers get a great learning experience and develop the necessary training to pursue a career in Non-Destructive Testing.

What's in it for you?

As an Online NDT Training Reseller, WorldSpec will provide you with:

- Technical training and reseller support
- Sales tools and training
- Marketing programs, collateral, and tools
- Reseller discount off the list price for online NDT Training Courses
- Option to have your own branded online NDT Training portal

What's required of you?

WorldSpec partners agree to uphold the same high levels of professionalism and integrity in customer relationships that we carry. The following activities are required aspects of the program:

- **Find and sell to customers** - the more customers you reach, the more value you can help create.
- **Activate and deploy customers**
- **Manage billing and collection** - WorldSpec's billing relationship will be with you, so you'll need to handle all aspects of billing and collection with your customers.

What are the different reseller options for Online NDT Training?

The WorldSpec Reseller Program offers 2 tracks for prospective reseller partners:

- Silver Reseller track – This option allows companies the ability to offer NDT Training products on their own website, using their own sales force, with links to

our Online NDT Training site. The site has had all corporate identification removed and presents a clean, modern look. You bill your clients and we bill you.

- Gold Reseller track – This option allows you to offer online NDT Training through a fully-branded Learning Management web portal that displays your corporate branding. You can even upload your own materials. Like the silver program, you maintain the customer relationship, keep the margin, and continue to sell more products and services.

Who is a good fit for this program?

Our experience shows that our best resellers fit the following profile.

- You are interested in and willing to grow your business.
- You actively sell NDT consulting and training services.
- You appreciate intuitive, high-quality products that reduce your support burden.

As always your customers are looking to you for helping them with their NDT guidance. We recognize and appreciate this trusted relationship, and would like to see our Online NDT training opportunities bring considerable benefit both to you and your customers.